

MARIA BEATRICE DELI

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EDUCATION

UNIVERSITÀ SAPIENZA, Rome, Italy, 1991.

J.D. equivalent, Diploma di Laurea in Giurisprudenza.

UNIVERSITÀ SAPIENZA, Rome, Italy, 1986.

Diploma di Laurea in Scienze Politiche.

ACADEMIC ACTIVITY

UNIVERSITÀ DEGLI STUDI DEL MOLISE, Campobasso, Italy

- *Associate Professor* in International Law, 2002-present.

- *Courses Taught*: International Law 2002-present; International Economic Law 2016-present; International Organizations 2002-2016.

UNIVERSITÀ ROMA TRE, Rome, Italy

- *Adjunct Professor* in International Arbitration, 2015-present.

- *Co-Coordinator* of the “Certificate in International Commercial and Investment Arbitration”, September 2013-present (organized together with the International Chamber of Commerce, the Milan Chamber of Arbitration and the Italian Association for Arbitration).

LUISS Guido Carli, Rome, Italy

Adjunct Professor in International Organizations and Human Rights, 2004-2017.

UNIVERSITÀ SAPIENZA, Rome, Italy

Tenured Assistant Professor in International Law (Ricercatore confermato in Diritto internazionale), August 1997-October 2002.

UNIVERSITÀ DEGLI STUDI DI CAGLIARI, Cagliari, Italy

Tenured Assistant Professor in International Law (Ricercatore confermato in Diritto internazionale), November 1993-July 1997.

YALE LAW SCHOOL, New Haven, CT

Visiting Scholar, 1991-1992.

INSTITUT SUISSE DE DROIT COMPARE, Lausanne, Switzerland

Visiting Scholar, 1987.

INSTITUT FÜR AUSLÄNDISCHES UND INTERNATIONALES PRIVAT- UND WIRTSCHAFTSRECHT, Heidelberg, Germany

Visiting Scholar, 1989.

PROFESSIONAL EXPERIENCE

D | R ARBITRATION & LITIGATION, Rome-Milan, Italy, January 2019-present.

Partner. Specialized in private international law, investment arbitration law and complex litigation, acting as counsel and arbitrator. Arbitrator and co-arbitrator in various arbitration proceedings, both ad hoc and institutional, also under

the ICC Rules of Arbitration with seat in different countries. Secretary of arbitral tribunals in complex international cases.

CHIOMENTI STUDIO LEGALE, Rome, Italy, 1996-2011.

STUDIO LEGALE PUOTI-ROSSI RAGAZZI, Rome, Italy, 1993-1996.

STUDIO LEGALE D'ERCOLE, Rome, Italy, 1986-1993.

SELECTED ACTIVITIES

- Advising a foreign company in the sector of lighting industry in a dispute arising out of a distribution agreement with an Italian company on issues of applicable law.
- Legal opinion on the immunity from Italian jurisdiction of a foreign Embassy to the Holy See.
- Legal opinion on the immunity from the Italian jurisdiction and on other issues of private international law of a foreign nonprofit corporation operating in Italy.
- Advising in a dispute between a EU company and a non-EU State arising out of a contract for the research and exploitation of natural resources.
- Advising in a dispute between a EU company and non-EU company arising out of a contract for the management of hotel operational services.
- Advising in a dispute between a non-EU company against a EU company arising out of a manufacturing agreement.
- Advising in a dispute between a non-EU company and another non-EU company arising out of a power plant construction contract.
- Advising in a dispute between an Italian company and a non-EU company arising out of hydroelectric project.
- Advising in a dispute between a non-EU company and another non-EU company arising out of a share purchase and concession agreement.
- Advising in a dispute between an Italian company and another EU company arising out of a manufacturing and supply agreement.
- Party-appointed arbitrator in a proceeding administered by the ICC International Court of Arbitration related to a dispute (arising out of a share and purchase agreement governed by Italian law) between two Italian companies.
- Party-appointed arbitrator in an ad hoc arbitration related to a dispute (arising out of a distribution agreement) between an Italian company and a foreign company.
- Party-appointed arbitrator in an institutional arbitration related to a dispute (arising out of a sale agreement) between an Italian company and a foreign company.
- Party-appointed arbitrator in an ad hoc arbitration related to a dispute (arising out of construction contract) between two Italian companies.
- Party-appointed arbitrator in an ad hoc arbitration related to a dispute (arising out of an agency agreement) between an Italian party and a foreign company.
- Arbitrator designated by the institution in a dispute (arising out of share purchase agreement) between two Italian parties.
- Secretary of the arbitral tribunal in a large number of significant cases, under the rules of arbitration of different institutions.

ADMITTED TO PRACTICE

ITALIAN BAR (ROME), 2002-present.

HONORS AND DISTINCTIONS

WHO'S WHO LEGAL: ARBITRATION – GLOBAL LEADERS 2020

WHO'S WHO LEGAL: ITALY (ARBITRATION) 2019, 2018

PROFESSIONAL ASSOCIATION

ICC World Business Institute; ICCA; Italian Association for Arbitration (AIA); Italian Forum for Arbitration and ADR (ArbIt) – Founder and Member of the Advisory Board; European Association of Private International Law.

FOREIGN LANGUAGE SKILLS

Italian (native), English (fluent), French (fluent), German (basic).

INSTITUTIONAL EXPERIENCE

- **ITALIAN ASSOCIATION FOR ARBITRATION – AIA**, 2011-present.
Secretary General.
- **ICC NATIONAL COMMITTEE – ICC ITALY**, 2013-present.
Secretary General.
- **ICC ITALY**,
Member of the Committee on Arbitration.
- **ICC ITALY**,
Coordinator of the Commission on Arbitration and ADR.
- **MILAN CHAMBER OF INTERNATIONAL AND NATIONAL ARBITRATION**, 2016-present.
Member of the Consiglio Arbitrale.

PUBLICATIONS

La legge applicabile al merito della controversia, in *Trattato di diritto dell'arbitrato, Volume XIII - L'arbitrato negli investimenti internazionali*, Edizioni Scientifiche Italiane.

Confidenzialità e trasparenza, in *Trattato di diritto dell'arbitrato, Volume XIII - L'arbitrato negli investimenti internazionali*, Edizioni Scientifiche Italiane.

Transparency in International Arbitration, Atti del Convegno di Padova, in *General principles of law and international investment arbitration*, Leiden-Boston, 2018.

Introduzione alla disciplina dell'arbitrato internazionale in Italia, in partnership with Vigoriti V., *Revista de la Maestría de Derecho Procesal*.

L'arbitrato societario nella prospettiva delle imprese, in *Note e studi Assonime*, 2017 (Multiple Authors).

The European Convention on International Commercial Arbitration, in *WAR*, 2016.

An Overview of International Sanctions' Impact on Treaties and Contract, with Atteritano A., in *Coercive Diplomacy, Sanctions and International Law*, Brill-Nijhof, 2016.

Is the European Commission Issuing a Dismissal Letter to Arbitrators? with Marceddu M.L., *Kluwer Arbitration Blog*, October 2015.

The Investor-State-Dispute Settlement (ISDS) clause in the Transatlantic Trade and Investment Partnership (TTIP)”, Report for the Ministry of Economic Development, in partnership between the Italian Association for Arbitration and Università LUISS Guido Carli, 2015.

La prova e le misure per la sua protezione nell'arbitrato internazionale, in *Brics: una nuova geografia economica?*, Milano, 2015, p.116.

L'attuazione del meccanismo arbitrale nell'ambito dei Bilateral Investments Treaties italiani con gli Stati dell'area sud-mediterranea, in *Investments Security in Nord Africa*, Napoli, 2015, p.49.

Il difficile bilanciamento tra la tutela dell'ambiente e la tutela degli interessi economici nelle controversie in materia di inquinamento transfrontaliero, in *Impresa e diritti fondamentali*, (edited by Deli M.B., Mauro M.R., Pernazza F., Traisci F.P.), Napoli, 2012.

The European Convention on International Commercial Arbitration, in *WAR*, 2010.

Trasferimento della sede delle società tra libertà di stabilimento e norme internazionalprivatistiche, with Pernazza F., in *Le Società*, 2009, p. 1389.

Commercio equo e solidale e diritto del commercio internazionale, in Pernazza F. (edited by), *Il commercio equo e solidale. Principi, regole, modelli organizzativi*, Napoli, 2009, p. 89.

Entry “*Investimenti esteri, tutela dei (diritto internazionale)*”, in *Dizionario di Diritto pubblico*, directed by Cassese S., Milano, 2006.

Entry “*ICSID (International Centre for the Settlement of Investment Disputes)*”, in *Dizionario di Diritto pubblico*, directed by Cassese S., Milano, 2006.

Entry “*Arbitrato internazionale*”, in *Dizionario di Diritto pubblico*, directed by Cassese S., Milano, 2006.

Entry “*Deroga alla giurisdizione*”, in *Digesto, IV ed., Discipline Privatistiche – Sez. civile*, Update.

Entry “*Lettere di patronage (diritto internazionale privato e processuale)*”, in *Enciclopedia giuridica Treccani*, VI, 1997.

Obbligatorietà e pregiudizialità del tentativo di composizione amichevole e giurisdizione arbitrale, in *Rivista dell'Arbitrato*, 1997, p. 611 ss.

Commento agli artt. 46, 47, 48, 49, 50 della Legge 31 maggio 1995, n. 218, in *Nuove Leggi Civili Commentate*, 1996, p. 1278 ss.

Giurisdizione competente e illeciti transfrontalieri commessi a mezzo stampa, in *Il Diritto dell'informazione e dell'informatica*, 1995, p. 830 ss.

Commento all'art. 18 della Convenzione di Roma del 1980 sulla legge applicabile alle obbligazioni contrattuali, in *Nuove Leggi Civili Commentate*, 1995, p. 1093 ss.

Commento agli artt. 15, 22, 23, 24 della Convenzione relativa alla legge sui Trusts ed al loro riconoscimento, in *Nuove Leggi Civili Commentate*, 1993, p. 1286 ss.

Criteri di giurisdizione e Convenzione di Bruxelles del 1968 nelle vendite a catena, in *Rivista di diritto internazionale privato e processuale*, 1993, p. 305 ss.

Provvedimenti d'urgenza e connessione di cause in tema di garanzie bancarie: l'applicazione della Convenzione di Bruxelles del 1968, in *Rivista di diritto internazionale privato e processuale*, 1992, p. 507 ss.

Sulla forma scritta e sulla sottoscrizione della clausola arbitrale in caso di arbitrato estero, in *Rivista dell'Arbitrato*, 1991, p. 311 ss.

La surroga assicuratoria negli investimenti internazionali, in *Rivista di diritto internazionale privato e processuale*, 1991, p. 375 ss.

Gli usi del commercio internazionale nel nuovo testo dell'art.17 della Convenzione di Bruxelles del 1968, in *Rivista di diritto internazionale privato e processuale*, 1989, p. 27 ss.

CONFERENCES

Speaker. Conference on *The Impact of EU Investment Law on International Economic Regionalism*. Lecture on *The EU-Japan Agreement in the Context of the EU Trade and Investment Agreements*. Organized by Università di Teramo, Italy, May 15, 2019

Speaker. Conference on *Arbitrato internazionale. Tecniche redazionali per la clausola compromissoria. Risvolti economici dell'equilibrio contrattuale*. Lecture on *Arbitrato. Tecniche redazionali della clausola compromissoria*. Organized by Ordine degli Avvocati di Pescara and Aiga, Palazzo di Giustizia, Pescara, Italy, May 14, 2019

Speaker and Co-organizer. Conference on *The Investor-State Dispute Settlement System*. Keynote Speech on *The Role of Arbitral Institutions in Investor-State Arbitration*. Organized by Università di Roma Tre and Scuola Nazionale dell'Amministrazione, Rome, Italy, March 21, 2019.

Moderator. Conference on *Provisional Measures in Specific Contexts. Provisional Measures issued by International Courts and Tribunals*. Organized by Università degli Studi del Sannio and Università degli Studi di Napoli Federico II, Benevento, Italy, December 14, 2018.

Invited Speaker. *13th Fordham International Arbitration and Mediation Conference*. Lecture on *Redefining the Limits of Public Policy Exception: Some Recent Cases in Continental Europe*. Organized by Fordham University, New York, USA, November 2, 2018.

Invited Speaker. *Giornata Europea della Giustizia Civile*. Lecture on *La diversità nelle nomine arbitrali*. Organized by Università degli Studi di Bergamo, Bergamo, Italy, October 25, 2018.

Keynote Speaker. Lecture on *Playing Hopscotch in International Arbitration, Sharing Thoughts on International Arbitration Today*. Organized by Hogan Lovells, Rome, Italy, October 9, 2018.

Invited Speaker. Workshop on *Le Camere per la regolazione e la concorrenza nel mercato. Quale expertise tecnico-giuridico per le Camere nei contratti per l'internazionalizzazione?* Contribution on *Il ruolo di ICC nel cammino verso l'internazionalizzazione*. Organized by Unioncamere, Rome, Italy, July 11, 2018.

Moderator. Conference on *Fifty Shades of Grey: A Comparative Dialogue on the Multiple Roles of Dispute Resolution Professionals*. Organized by ArbIt and the Italian Association for Arbitration, Rome, June 27, 2018.

Invited Speaker. Workshop on *Le esigenze dell'economia e alcune proposte. Giustizia amministrativa, appalti e buon funzionamento del mercato*. Contribution on *Introducing ICC and the ADR*. Organized by Assonime, Rome, Italy, May 8, 2018.

Invited Speaker. Conference on *Diritti umani e impresa*. Lecture on *I principi guida ONU su impresa e diritti umani*. Organized by Consiglio Nazionale Forense, Rome, Italy, May 5, 2018.

Invited Speaker. Conference on *Towards a Norwegian codification of choice of law rules*. Contribution on *Habitual residence and domicile in Rome I and Rome II. Criteria for natural persons*. Organized by University of Oslo, Oslo, May 3, 2018.

Invited Speaker. Lecture within the Executive Master *Business Contracts and International Law* on *The Challenge of the Arbitrator*. Organized by Sole24Ore Business School, Rome, Italy, October 20, 2016.

Invited Speaker. Conference on *Arbitrating for Peace*. Presentation on *The role of ICC in the process of pacific settlement of disputes*. Organized by Legance, Rome, Italy, February 9, 2018.

Invited Speaker. Conference on *Aprirsi ai mercati esteri con competenza e sicurezza*. Contribution on *L'arbitrato Internazionale*. Organized by Camera Civile degli Avvocati di Padova, Padua, Italy, November 30, 2017.

Invited Speaker. Conference on *Diritti umani ed impresa: tra il Piano di Azione italiano e la "legal opinion" della FRA (Fundamental Rights Agency)*. Lecture on *L'accesso ai rimedi non giurisdizionali: strumenti, forme e requisiti*. Organized by the Italian Ministry of Foreign Affairs and International Cooperation, Rome, Italy, November 20, 2017.

Invited Speaker. Conference on *Corporate Law and dispute resolution: what role for ADR?* Lecture on *Paths and Instruments to Settle Corporate Disputes in Mediation and Arbitration Proceedings*. Organized by Assonime, Centre for European Company Law, Università LUISS Guido Carli, Rome, Italy, October 27, 2017.

Moderator and Co-organizer. Conference on *Advocacy and Legal Privilege. Relations between Clients and Counsel in Arbitration*. Organized by ArbIt and the Italian Association for Arbitration, Rome, Italy, June 23, 2017.

Invited Speaker. Conference on *Developments and Challenges in International Commercial & Investment Arbitration*. New Dehli, India, January 21, 2017.

Moderator. Conference on *Cross Examination in International Arbitration*. Organized by AIA - Young ICCA, Rome, Italy, October 28, 2016.

Closing remarks to the Conference *Tamquam non esset. L'annullamento dei lodi arbitrali internazionali: ordine pubblico e giusto processo*, Florence, Italy, October 21, 2016.

Invited Speaker. Conference on *La scelta del diritto applicabile ai contratti commerciali internazionali ad opera delle parti: tendenze e prospettive*. Lecture on *Tribunali arbitrali e diritto applicabile al contratto: scelte delle parti e scelte degli arbitri*. Organized by Sapienza Università di Roma, Dipartimento di Scienze Giuridiche, Rome, Italy, October 14, 2016.

Invited Lecturer. *International Contracts in Aerospace Industries*. Organized by University Institute of European Studies, Turin, Italy, June 29, 2016.

Moderator. 3rd Annual GAR Live, Session on *Granting and enforcement of interim measures. Issues of competing jurisdictions and other challenges*. Frankfurt, Germany, June 2, 2016.

Invited Speaker. Conference on *UN Program on Investment Advisory Support*. Lecture on *The Role of arbitration and ADR Institutions and the Support for LDCs*. Antalya, Turkey, May 27, 2016.

Invited Panelist. Roundtable on *What Energy Union?* Organized by Bocconi University, Milan, Italy, April 30, 2016.

Invited Speaker. Conference on *UNIDROIT Principles of International Commercial Contracts, Agreements to negotiate in good faith: supervening events*. Lecture on *Force Majeure: effects, countereffects and limits*. Organized by University of Oslo, Oslo, Norway, March 4, 2016.

Invited Speaker. Conference on *L'arbitrato: tra vecchi dogmi e nuove prospettive, l'arbitrato amministrato e l'arbitrato bancario finanziario*. Lecture on *L'arbitrato amministrato*. Organized by Consiglio dell'Ordine degli Avvocati di Salerno, Salerno, Italy, January 21, 2016.

Invited Speaker. Conference on *L'arbitrato: un'alternativa efficace per la risoluzione delle controversie*. Lecture on *L'arbitrato amministrato: uno strumento per l'impresa*. Organized by Confindustria Avellino, Italy, November 6, 2015.

Invited Speaker. Lecture on *Procedure di riconoscimento dei Geoparchi nel sistema UNESCO*, Terme di Telesse, Italy, October 19, 2015.

Invited Speaker. Conference on *L'internazionalizzazione delle imprese italiane nel settore delle costruzioni*. Lecture on *La gestione del contenzioso internazionale*. Organized by Comune di Ravenna and Università di Bologna, Bologna, Italy, September 17-19, 2015.

Moderator. Conference on *Third Party Funding in International Arbitration*. Organized by ArbIt and the Italian Association for Arbitration, Università LUISS Guido Carli, Rome, Italy, June 18, 2015.

Invited Speaker. Conference on *General principles of law and international investment arbitration*. Lecture on *Transparency of the arbitral procedure*. Organized by Università degli Studi di Padova, Padua, May 29-30, 2015.

Invited Speaker. Conference on *Accordi internazionali a tutela degli investimenti, arbitrato e strumenti contrattuali*. Lecture on *L'attuazione del meccanismo arbitrale nell'ambito dei Bilateral Investments Treaties italiani con gli Stati dell'area sud-mediterranea*. Organized by SIOI-Società Italiana per l'Organizzazione Internazionale, Rome, Italy, February 19, 2015.

Invited Speaker. Conference on *L'arbitrato commerciale internazionale e la sua applicazione in Italia*. Lecture on *L'arbitrato commerciale internazionale in Italia*. Organized by Università degli Studi di Napoli Federico II, Naples, Italy, December 1st, 2014.

Invited Speaker. Course on *Arbitrato e mediazione: disciplina sostanziale e regole procedurali*, CUAP. Lecture on *Il lodo nell'arbitrato internazionale: l'efficacia dei lodi stranieri in Italia*. Turin, Italy, November 11, 2014.

Invited Speaker. Advanced training for arbitrators and counsel in arbitral proceedings. Organized by Camere Civili Pugliesi, Bari, Italy, October 3, 2014.

Invited Speaker. Course on *Funzione e sviluppo dell'arbitrato: dall'arbitrato amministrato all'ABF*. Organized by Università LUISS Guido Carli, Rome, Italy, June 30, 2014.

Speaker and Co-organizer. Presentation on *Arbitrato e clausola compromissoria: un'opportunità per le imprese*. Hosted by Gianni, Origoni, Grippo, Cappelli & Partners, Rome, Italy, May 13, 2014.

Invited Speaker. Conference on *BRICS, una nuova geografia economica?* Presentation on *La risoluzione delle controversie mediante arbitrato*. Verona, Italy, December 9, 2013.

Speaker and Co-organizer. Conference on *Two hot topics on the transnationalisation of international arbitration*. Lecture on *Is a concept of "truly international" public policy on the horizon in international arbitration?* Organized by ArbIt and Camera Arbitrale di Milano, Milan, Italy, November 28, 2013.

Invited Speaker. Conference on *Questioni probatorie nell'arbitrato internazionale*. Presentation on *Le misure urgenti e cautelari volte alla protezione della prova*. Turin, Italy, October 18, 2013.

Invited Speaker. *Arbitragem na Itália. Recentes desenvolvimentos na Arbitragem Italiana*. Presentation to the CABC, Sao Paulo, Brazil, August 29, 2013.

Invited Speaker. Course on *International Commercial Arbitration Summer Seminar*. Organized by Università degli Studi di Firenze, Florence, Italy, July 22-26, 2013.

Moderator. Conference on *The New ICC Arbitration Rules a Year and Half Later: Changes and First Experiences*. Rome, Italy, July 12, 2013.

Invited Speaker. *L'arbitrato per un'efficace risoluzione delle controversie. Scelta e presupposti del procedimento arbitrale*. Organized by CCIAA in Perugia, Italy, June 6, 2013.

Invited Speaker. APA Seminar, Lecture on *Is the EU Competence for Foreign Direct Investment Putting the Role of Bits in Investment Protection at Risk?* Organized by University of Oslo, Oslo, Norway, May 27, 2013.

Invited Speaker. Short course on arbitration, *Introduction to international arbitration*, at Consiglio dell'Ordine degli Avvocati di Prato, Prato, Italy, November 9, 2012.

Invited Speaker. Course on *Arbitrato internazionale*. Lecture on *Il riconoscimento e l'esecuzione del lodo arbitrale*, at Consiglio dell'Ordine degli avvocati di Roma, Rome, Italy, November 21, 2011.